

IN·SEC·M

Qualification and selection questionnaire for participants financially supported by In-Sec-M



Please complete this form and return it by **Friday, May 2, 2025, 5 P.M. EDT**, to the following address: nicolas.duguay@insecm.ca

IMPORTANT:

Applications not returned to In-Sec-M by the specified deadline will be automatically excluded.

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GENERAL INFORMATION

ORGANIZATION NAME

2

PERSON RESPONSIBLE FOR THE APPLICATION

NAME

TITLE

E-MAIL

PHONE

3

GENERAL COMPANY DETAILS

COMPANY WEB ADDRESS

GENERAL E-MAIL

HEAD OFFICE ADDRESS

BUSINESS NUMBER (FEDERAL OR PROVINCIAL):

4

COMPANY PROFILE

YEAR OF FOUNDATION

NUMBER OF FULL-TIME EMPLOYEES

5

EXPORT EXPERIENCE

DO YOU CURRENTLY OPERATE INTERNATIONALLY?

Yes

No

HAVE YOU EVER BEEN ACTIVE INTERNATIONALLY

Yes

No

HAVE YOU EVER TAKEN PART IN A TRADE MISSION

Yes

No

ALREADY SUPPORTED BY THE GOVERNMENT FOR EXPORT

Yes

No

FOREIGN MARKETS SERVED OR TARGETED (IF APPLICABLE):

CERTIFICATIONS OR QUALIFICATIONS HELD (IF ANY):

6

POSITIONING IN THE CYBERSECURITY VALUE CHAIN

PROVIDER OF CYBERSECURITY SERVICES (YES/NO):

Yes

No

PROVIDER OF CYBERSECURITY TECHNOLOGY SOLUTIONS

Yes

No

INTEGRATOR, DISTRIBUTOR OR RESELLER

Yes

No

OTHER (SPECIFY):

7

CANADIAN STATUS :

51% OR MORE OF EMPLOYEES WORK IN CANADA

Yes

No

51% OR MORE OF CAPITAL IS HELD BY CANADIAN ENTITIES

Yes

No

51% OR MORE OF INTELLECTUAL PROPERTY IS HELD BY CANADIAN ENTITIES

Yes

No

IS THE COMPANY A BRANCH OR SUBSIDIARY OF A FOREIGN COMPANY

Yes

No

51% OR MORE OF THE SOLUTIONS RESOLD/INTEGRATED/USED/DEPLOYED ARE CANADIAN

Yes

No



Comments

CONFIDENTIALITY AND DATA PROCESSING

The information provided in this form will be used exclusively to evaluate your organization's application to participate in the economic mission to the UK. It will be treated as confidential and will only be shared with partners directly involved in the mission, subject to confidentiality undertakings.

By submitting this form, you consent to the information being used for these purposes.

Important notes

The company applying for financial assistance from In-Sec-M to participate in the trade mission to the United Kingdom understands and accepts the following:

BEFORE THE MISSION:

- › This form must be sent, fully completed, to In-Sec-M no later than Friday, May 2, 2025, at 5:00 p.m. EST.
- › Forms received after this date or forms with missing information will be rejected.
- › After written confirmation of acceptance of your application and receipt of the invoice for registration for the mission, the selected company will have 2 working days to send the requested amounts to In-Sec-M by bank transfer.
- › Failure to receive the requested amounts in time will result in immediate rejection of the application.
- › In-Sec-M will take care of booking the economy class return air tickets between certain cities in Canada (Vancouver, Calgary, Winnipeg, Toronto, Montreal or Halifax) and London. The costs relating to seat selection or excess baggage are the responsibility of the participating company.
- › The participating company must send In-Sec-M the full name of the participant, their postal address, email address and telephone number, and a copy of their passport, no later than 48 hours after accepting the application.
- › The company must ensure, by its own means and with its own funds, that it goes to the Canadian airport identified by In-Sec-M as the closest. All costs relating to this upstream travel are the sole responsibility of the participating company.
- › The participating company will be entirely responsible, financially and logistically, for the transfer from London airport and the hotel. The same will apply on the return journey.
- › In the event that the representative of the participating company misses his flight, it is his sole responsibility, logistically and financially, to take a replacement flight.

- › In-Sec-M cannot be held responsible for any delay, flight cancellation or loss or theft of luggage.
- › In-Sec-M will not be able to reimburse any amount incurred by the participating company if the latter is obliged to cancel its participation in the mission, except for a compelling medical reason.

DURING THE MISSION:

- › The representative of the participating company undertakes to take part in all the activities on the agenda.
- › It is the responsibility of the representative of the participating company to ensure that they are present on time at meetings or meeting places for any trip.
- › The company representative must install and use the Signal application for communication with the organizers and partners.
- › The company representative agrees that In-Sec-M and its partners may communicate publicly on social media and on the web, with texts, photos and videos, about the mission and the identity of the participating companies. The company representative therefore agrees to be identified and potentially appear in these photos and videos.
- › The company representative understands that he/she will be part of an official Canadian delegation on a trade mission and, as such, will conduct him/herself in a professional and appropriate manner at all times.

AFTER THE MISSION:

- › The participating company will complete, by the deadlines, any surveys and documents requested by In-Sec-M or its partners.